

*Packsize, the global leader in on-demand packaging systems, is seeking several Sales Representatives to drive aggressive sales growth in Europe. The company is dedicated to transforming the packaging industry with the placement of its proprietary "Right Sized Packaging On Demand®" systems. Our systems produce any size or style of corrugated package from a continuous feed of corrugated board. Our systems produce documented savings in the costs of customers' packaging material, labor, shipping, inventory management and the associated carrying costs. We are committed to lean manufacturing, efficient supply chain management, environmental responsibility and sustainable forestry.*

## Area Sales Managers - Denmark, Germany, Sweden and UK

We are looking for a Sales Expert in complex sales processes, involving multiple stakeholders. We think you are a person with 5+ years experience in selling at executive level. You fully master consultative sales, in understanding potential clients' requirements, challenges, culture and environment and in applying lean manufacturing techniques and the company's technology in that environment. You have a history of consistently exceeding objectives and revenue targets. You have experience in developing and executing sales strategies to penetrate new accounts.

Skills required:

- A bachelor's degree in a business related field preferred, a graduate degree a plus.
- Corrugated or packaging industry experience a plus,
- Experience with Salesforce.com a plus.
- Excellent verbal and written communication skills in Country language and English.

Significant travel required within geographic sales territory is required.

If you are interested and your experience fit our requirements, you are welcome to send your application and CV to one of the email address below.

### **Denmark**

Location in central part of Denmark.

Send application to [info.se@packsize.com](mailto:info.se@packsize.com), mark with "ASM-Denmark"

### **Germany**

Locations in 1) South West Germany and 2) South East Germany

Send application to [armin.pinl@packsize.com](mailto:armin.pinl@packsize.com), "ASM-Germany"

### **Sweden**

Location in Southern part of Sweden

Send application to [rekrytera@motivera.nu](mailto:rekrytera@motivera.nu), mark with "ASM-Sweden"

### **UK**

Location in central part of UK.

Send application to [armin.pinl@packsize.com](mailto:armin.pinl@packsize.com), mark with "ASM-UK"

